

2021 -22
ANNUAL
REPORT



ANJUMAN KHAIRUL ISLAM
POONA INSTITUTE
OF MANAGEMENT SCIENCES
AND ENTREPRENEURSHIP

SUBMITTED BY : ●

INTERNAL QUALITY ASSURANCE CELL [IQAC]

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Anjuman Khairul Islam

**POONA INSTITUTE OF MANAGEMENT SCIENCES
AND
ENTREPRENEURSHIP**

Approved by AICTE, Ministry of HRD, Govt of India.

Affiliated to Savitribai Phule Pune University Pune

**ANNUAL
REPORT
ACADEMIC YEAR
2021–2022**

Submitted by

INTERNAL QUALITY ASSURANCE CELL

[IQAC]






INTERNAL QUALITY ASSURANCE CELL

ACADEMIC STRATEGIC PLAN

Our Institute involves addressing various facets of academic, administrative, and overall institutional development. It is essential to set clear goals, directions, and priorities of an institution. Below are the key points which were considered when drafting a strategic plan of our Institute:

- ✓ Curriculum Development
- ✓ Teaching and Learning
- ✓ Research and Innovation
- ✓ Globalization and Collaboration
- ✓ Infrastructure and Facilities
- ✓ Student Support and Progression
- ✓ Governance and Leadership
- ✓ Staff Development
- ✓ Community Engagement
- ✓ Sustainability and Inclusivity

CORE VALUES OF THE INSTITUTE

- Quality Education
 - Excellence
 - Competency
 - Integrity
 - Innovation
 - Inclusion
 - Collaboration
 - Accountability
 - Leadership
 - Socially Responsible
- 



ABOUT PIMSE


Y. & M. AKI's Poona Institute of Management Sciences and Entrepreneurship (PIMSE) is a linguistic & religious minority educational institution started in the year 1990 with an aim of providing quality education in the field of Management and Information Technology. PIMSE offers a variety of valuable courses (Full time PG Programme) such as MBA, MBA-IT (Formerly Known as MCM), MBA-HRD (Formerly Known as MPM).

PIMSE is **affiliated to Savitribai Phule Pune University** and the courses offered are **approved by AICTE**, New Delhi & recognized by DTE, Govt. of Maharashtra, Mumbai. PIMSE is an ISO 9001: 2015 certified Institution. PIMSE is recipient of the **BEST MANAGEMENT INSTITUTE AWARD** by the World Management Congress on 30th December, 2009 recognizes the efforts taken by PIMSE in organizing various events in the areas of training and youth development, career advancement in management and information technology, social initiatives and entrepreneurship. PIMSE, also awarded with **NATIONAL ENVIRONMENTAL EDUCATION AND DEVELOPMENT (NEED) AWARD** in 26th World Environment Congress organized by Confederation of Indian Universities (CIU), Indian Institute of Ecology and Environment, National Institute of Cleanliness Education and Research on 7th & 8th November, 2017. The phenomenal growth of the institute has been possible due to the far-sightedness, dedication, devotion, grit, determination and hard work of the trustees of Anjuman Khairul Islam. The trust believes in giving the best and it magnanimously funds in such educational projects. In the service of the nation it also shapes better citizens, its motto being *"Shaping better Managers for future"*.

OUR VISION

- To develop PIMSE as a Premier global management institute of excellence with a view to develop outstanding, dynamic & enterprising business professionals..

OUR MISSION

- To strive for excellence in providing high quality, outstanding and inspirational management & leadership skills.
 - To create and sustain an environment conducive to academic & professional excellence.
 - To develop socially committed and responsible individuals.
 - To provide world class quality management education.
 - To strive to inculcate ethical values & entrepreneurship spirit among students
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OUR ACADEMIC JOURNEY 2021-22

Particulars	Details
Dates of Meetings of IQAC	18-Sep-21
	10-Dec-21
	26-Mar-22
	11-Jun-22
Number of Full Time Teachers	17
Number of Students Intake	480
Number of Programmes Offered	3
Number of Sanctioned Seats	240
Number of Students Admitted	241
Number of Full Time Teachers with Ph.D.	7
Number of Students benefitted by scholarships and freeships provided by the Government	275
Number of Students benefitted by scholarships, freeships, etc. provided by the Institution/non-Government Agencies	67

Particulars	Number of Faculty /Staff	
	Teaching	Non-teaching
Attended FDP/Workshops, Training program	4	6
Number of Research Publications in UGC Care Listed Journal / Scopus	8	

PROGRAM DETAILS			
Program Title	Program Code	Number of Students appeared	Number of Students passed
MBA	MB6199	91	82
MBA IT	MB6199	51	46
MBA HRD	MB6199	30	22

Pass Percentage of Final Year Students	
Number of Students Appeared	172
Number of Students Passed	150
Pass Percentage	87.20

ADD ON CERTIFICATION PROGRAMS (A.Y 2021-22)

1. Financial Literacy for future Risk Mitigation
2. Information Security for Next Generation
3. Employability Skills (Online)
4. Market Research as Avenue for Profitability
5. IPR

MOU (A.Y 2021-22)

1. M. A. Rangoonwala Institute of Hotel Management & Research
2. Foresight College Of Commerce
3. EduSkill
4. Hindustan Times
5. Apprise Marketing services-B2B
6. Signature Living
7. Madh Enterprises
8. Tree Gallery Handicraft and Furniture
9. Micro Labs Ltd
10. Passion Infotech Pvt. Ltd
11. DelNet
12. CII
13. Pune Management Association
14. VidyaBhavan College of Commerce

RESEARCH PAPERS PUBLISHED IN UGC CARE LISTED JOURNAL/SCOPUS

Title of the Paper	Name of the Faculty	Publisher	ISBN (If any)
Human Capital: An Imperative Element For Companies Valuation In The Pandemic Era	Dr. Abraham, S., Banerjee, P	ECS Transaction	107 7933
Mental Health Of Doctors During COVID 19 Of Pune City	Dr. Anjum Sayyad	ECS Transaction	107 6845
An Analytical Study Of Investor's Perception Towards Investing In Equity Mutual Funds During COVID-19 Situation	Dr. Payal Samdariya	ECS - The Electrochemical Society	107 6865

A Comparative Study Of Effectiveness Of Online Teaching During Covid-19	Dr. PayalSamdariya	Anvesak , Sardar Patel Institute of Economic and Social Research	0378-4568
Effect of Technology On Teachers And Students Lives Due To Covid-19	Mrs. MisbaKadri	Shodsamihta	2277-7067
AjadikaAmrutMahotsav: Bharat Biotech making Bharat Atmnirbhar with special reference to COVAXIN	Dr. Porinita Banerjee, Dr. Sheena Abraham, Dr. Vasimraja Sayed	Internation Journal of Scientific Research in Science and Technology	2395-602X, PRINT ISSN-2395-6011
Crowd Funding - A new trend in financing	Dr. PayalSamdariya	Splint International Journal of Professionals	2349-6045

FACULTIES WHO ATTENDED PROFESSIONAL DEVELOPMENT PROGRAMMES

Name of the Faculty (Attendee)	Title of the Program	Date
Mr. Shaikh Mohammad Ali	Enterprise Goes Cloud	Aug 24, 2021 to Sep 29, 2021 (30 days)
Dr. Sheena Abraham	Data Analysis using R programming	6th Dec , 2021 to 10th Dec, 2021(5 days)
Dr. Anjum Sayyad	Advanced Research Methodology	30th May, 2022 to 9th June 2022 (10days)
Dr. Anjum Sayyad	NPTEL Online Certification " Human Behaviour"	Feb - Apr 2022 (3 Months)

NON TEACHING STAFF WHO ATTENDED PROFESSIONAL DEVELOPMENT PROGRAMMES

Name of the Faculty (Attendee)	Title of the Program	Date
Mr. Abdul Amir Hamja Shaikh	Income Tax E Filling	6th June, 2022 to 11th June, 2022.
Mr. Abdul Raheman Kalyani	Income Tax E Filling	6th June, 2022 to 11th June, 2022.

Mr. Mainuddin Shaikh	Income Tax E Filling	6th June, 2022 to 11th June, 2022.
Ms. Fauzia Shaikh	Income Tax E Filling	6th June, 2022 to 11th June, 2022.
Mr. Shahid Shaikh	Income Tax E Filling	6th June, 2022 to 11th June, 2022.
Mr. Rafique Shaikh	Income Tax E Filling	6th June, 2022 to 11th June, 2022.

STAFF ACCOLADES



Dr.Anjum Sayyad and Mr.Talha Ahmed receiving Best Teacher Award from Rashtrawadi Congress Party



Mr. Vasimraja Sayed getting felicitated for Excellence



Dr. Sheena Abraham and Mr. Lionel D'Mello receiving Best Teacher Award from NIEM, Kolkatta

INDUSTRIAL VISITS

SKF PVT LTD

In sync with Industry – Institute interaction, Internal Quality Assurance Cell of Poona Institute of Management Sciences and Entrepreneurship organized an Industrial visit to SKF India Ltd, Pune for our MBA Students on 5th April, 2022. SKF is a Swedish bearing and seal manufacturing company founded in Gothenburg, Sweden, in 1907. The company, manufactures and supplies bearings, seals, and related services globally. SKF runs its own business excellence program for continuous improvement (Kaizen) of its business processes in all parts of the company. The program is based on previous initiatives like TQM, KANBAN systems that integrates with lean management also statistical methods of Six Sigma along with related project management.

The students were exposed to the manufacturing process of the factory where they learnt about the operations of the plant. Students also witnessed the practical implications of concept such as Quality Circles, Fishbone diagram for Quality Problem Analysis, 5S system, Skill Matrix and Job Card methods that are used for handling jobs at shop floor.

We thank the Management of SKF India Ltd for giving us this opportunity to expose our students to various aspects of running the bearing industry.



I MEDITA

The Placement Team of PIMSE organized an Industrial Visit at I-Medita, Maharashtra's largest Cisco Networking Labs for the students of Poona Institute of Management Sciences and Entrepreneurship on 10th March, 2022. 31 fully vaccinated students of MBA, MBA-IT and MBA-HRD visited I-Medita Networking Labs and were introduced to the world of Networking. The motto of this Industrial visit was to give practical insights about Networking Industry and to discuss how they can start their high flying careers in the Networking domain. I-Medita has Maharashtra's largest Cisco Networking Labs which consist of large number of Racks consisting Cisco Routers, Switches, Firewalls etc. Students visited these labs and interacted with CCIE experts. During this Industrial Visit, details about Networking Devices and their industrial practices were also discussed amongst students. The students were addressed by Mr.SaurabhRawat and Mr.SugandhKansal. Both the trainers are expert in VoIP Networking Domain. They shared with the students deep practical insights about the role of networking in today's industries, the functionalities of networking devices like Routers, Switches, firewalls etc. in communication and the working of Data Centers, etc. Demonstration on Real time Networks was also shown to students.

Our beloved Director Dr. Porinita Banerjee delivered the welcome address and a vote of thanks was delivered by our student to express gratitude to each and every one present today and also to the Placement team members Dr. Anjum Sayyad, Mr. Lionel D'mello and Mr. Talha Ahmad for organizing such an enlightening and experiential learning session.



ORIENTATION PROGRAM

PIMSE had organised an Ice Breaking Session for the first year and second year students of MBA, MBA –IT and MBA-HRD on 14th February 2022. The speciality of the program was first of its kind Brick and Click session as it was conducted offline as well as online mode through zoom platform. The program started with the welcome address delivered by our beloved director Dr. Porinita Banerjee, who spoke on the challenges faced by the students and teachers during the pandemic and also shed light on the contribution of Smt. Savitribai Phule towards the education system as SPPU was celebrating “SavitriMahaotsav” by unveiling the statue of Smt. Savitribai Phule at University Campus on 14th February, 2022.. Further the program continued with the cake cutting ceremony to mark the beginning of offline experiential learning at college campus. Thereafter, Dr. Vasimraja Sayed, Dr. Sheena Abraham and Mr.Zafar Khan along with their team enthralled the students with different management games and conveyed the importance of listening skills, verbal and non verbal communication and presence of mind which holds significant position in career growth. To familiarize the students with the campus, Treasure Hunt was conducted by Dr.Anjum Sayyad and team, made students use their analytical skills in identifying the clues kept in the institute campus.The program concluded by clicking selfies at the selfie corner which was designed creatively by the faculty members for the students to preserve and cherish lifelong memories.





INDUCTION PROGRAM

The Internal Quality Assurance Cell of PIMSE organized an induction program for the first-year admitted students for the academic year 2021-2022 was conducted from 18/1/2022 to 19/1/2022. The induction program was conducted online mode through the Zoom platform. It began with the welcome address deliver by our beloved director Dr. Porinita Banerjee who gave a glimpse to the students on their journey of MBA ahead of them. The induction program was inaugurated by our very own dynamic dean Dr. Parag Kalkar who enthralled the students with his enormous wealth of knowledge and expertise in the world of academics. The valedictory session started with a small presentation about our institute followed by our honorable director Dr. Banerjee delivering a welcome address for the keynote speaker Dr. Mahesh Abale, Director- Naralkar Institute of Career Development and Research who addressed the students and delighted them with his persona and sheer exuberance. The Induction Program ended with our student proposing the vote of thanks.



FACULTY DEVELOPMENT PROGRAM

RESEARCH INTEGRITY AND PUBLICATION ETHICS

A one day workshop on Research Integrity and Publication Ethics was organized by Internal Quality Assurance Cell (IQAC) of Anjuman Khairul Islam's Poona Institute of Management Sciences and Entrepreneurship on 23rd April 2022.

Dr. Parag Kalkar, Honorable dean SPPU was the chief guest for the inaugural session. He emphasized how Ethical integrity is essential to writing and publication. The first technical session was delivered by Dr. Shailesh Kasande who enthralled the audience with how Research ethics and integrity practices make sure research is conducted according to the highest standards of practice, and with the minimal risk of adverse or harmful outcomes or consequences in his first technical session. He stressed on how Research ethics govern the standards of conduct for scientific researchers in his second technical session. Dr Porinita Banerjee, director PIMSE delivered the welcome address and Dr. Sheena Abraham delivered the vote of thanks.

The Valedictory session started with participants sharing their feedback and input. The program ended with a vote of thanks and A few stalwarts were felicitated during the program. The event was concluded with a photo session in the PIMSE lawns after a short tea break preceded by lunch and many #dignitaries left positive comments in the visitors diary of the institute. Most of them talked about their #enriching experience at the workshop. There were 40 external participants from different colleges and institutes and around 60 participants.



“CASE STUDY AS A USEFUL PEDAGOGY FOR TEACHING LEARNING”

An Internal Quality Assurance Cell of PIMSE organized a Faculty Development Program on Case Studies as a useful pedagogy for teaching learning was organized by Board of studies, Faculty of Commerce and Management-Savitribai Phule Pune University in collaboration with DPSS Foresight college of Commerce and Anjuman Khairul Islam’s Poona Institute of Management Sciences and Entrepreneurship on 19th April 2022 at 11 am.

Dr. Parag Kalkar, Honorable dean SPPU was the chief guest for the inaugural session Dr. Tanuja Devi; Chairman BOS- BBA SPPU gave the introductory remarks after our director Dr. Porinita Banerjee delivered the welcome address following a small presentation about the institute. The first technical session was delivered by Dr. M.D. Lawrence who enthralled the audience with 10 cases that captured a range of perspectives, as opposed to the single view of an individual you get with a survey response or interview after which Dr. ShirishLimaye did some activities with the participants present in the seminar The Valedictory session started with participants sharing their feedback and inputs before the chief guest Dr. Surbhi Jain Professor and Head, Department of Management Sciences-Savitribai Phule Pune University who spoke on experiential learning and gave examples of how faculties should get acquainted with artificial intelligence too as it is the future. The program ended with a vote of thanks and was hosted by Prof. Lionel John D’mello, co-ordinated by Dr. Vasimraja Sayed, Prof. Talha Ahmed, Prof Lubna Shaikh and Dr. Mubarak Tamboli.

A few stalwarts were felicitated during the program were Mr. Shailesh Mehta Secretary DPSS Foresight college of commerce, Mrs. Nisha Mehta Director DPSS Foresight College of Commerce, Dr. SarojHiremath Principal VidyaBhavan College of Commerce and Dr. AmolMurgai Associate Prof, TMV as well as Dr.Nasir Shaikh HOD-M.Com, MMCC.



GUEST LECTURES/WORKSHOPS

1. **People Management-** On 14th October 2021, our institute organized a session on People Management for MBA students. The objective of the session was to provide valuable insights into the field of people management and enhance the students' understanding of effective leadership and team-building skills. The session was conducted by Mr. Faheem Beg, a renowned expert in the field. The People Management session conducted by Mr. Faheem Beg proved to be highly informative and engaging for the MBA students. The session equipped them with essential knowledge and skills required for effective people management and leadership roles. The interactive activities and the question and answer session enhanced their understanding and provided practical insights into real-world scenarios.



2. **Enhancing Your Professional Image for MBA Career-** On 17th March 2022, our institute organized a session on "Enhancing Your Professional Image for MBA Career" for the MBA students. The session aimed to provide valuable insights and guidance to the students on how to enhance their professional image and build a successful career in the business world. The session was conducted by Mr. Lionel John Dmello, a renowned expert in the field. The session on "Enhancing Your Professional Image for MBA Career" provided valuable guidance and insights to our MBA students. It equipped them with the knowledge and skills necessary to project a positive professional image and build

successful careers in the business world. We express our sincere gratitude to Mr. Lionel John Dmello for his invaluable contribution to the session's success

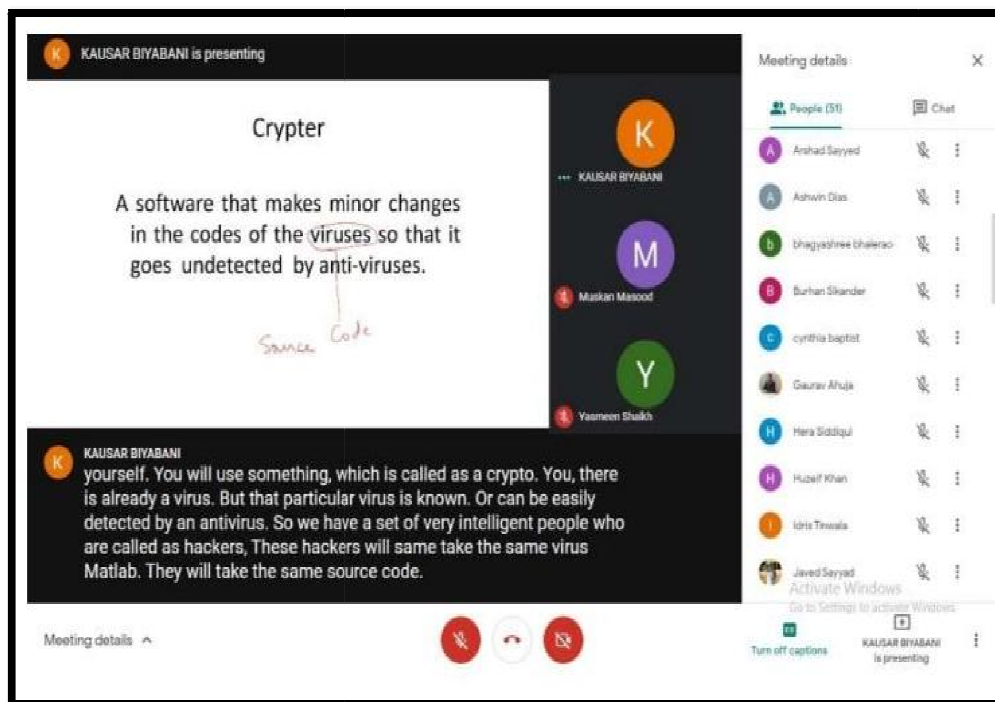


- Leveraging Big Data Analytics for Business Insights-** The session aimed to introduce MBA students to the concepts of Big Data and Business Intelligence and their significance in today's business landscape. The primary objectives were to help students understand the potential of big data analytics and how it can drive informed decision-making for organizations. The session on "Introduction to Big Data and Business Intelligence" delivered by Mr. Arshad Amir Jamadar was highly informative and engaging. It provided MBA students with a solid foundation in the concepts, applications, and future prospects of Big Data and Business Intelligence. The session not only broadened their knowledge but also stimulated their interest in pursuing further studies or careers in this domain.



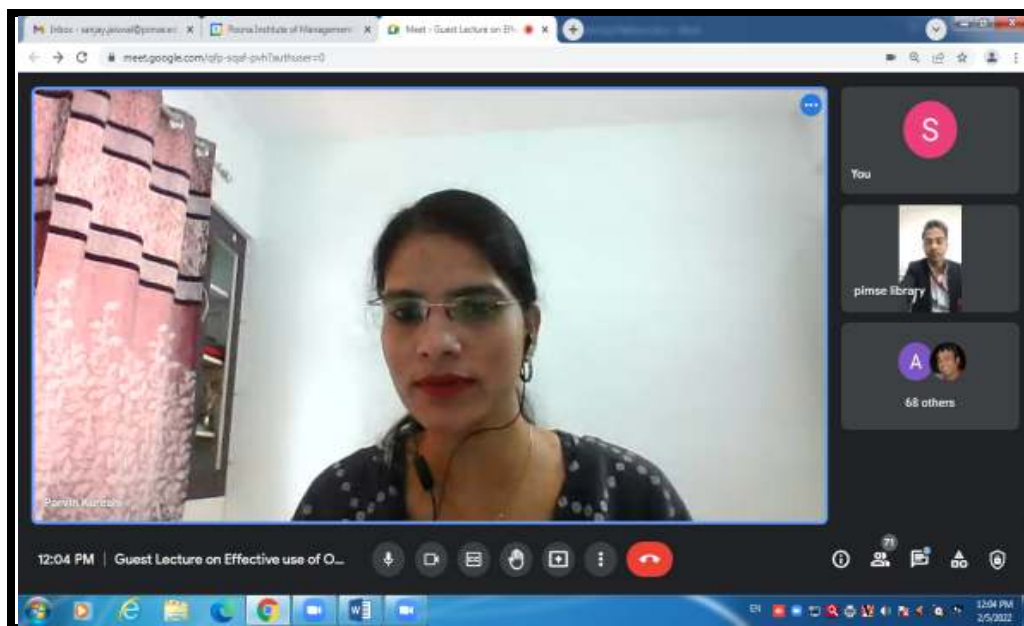
4. **The Power of Cyber awareness in ICT Tool for Business Insights**-On June 3, 2021, our institute organized a online session on "The Power of Cyber Awareness in ICT Tools for Business Insights." The session aimed to highlight the importance of cyber awareness in utilizing information and communication technology (ICT) tools effectively for gaining valuable business insights. The session was conducted by Ms. KausarBiyabani, an expert in the field of cybersecurity.

Ms. KausarBiyabani began the session by emphasizing the increasing significance of ICT tools in modern business environments and the need for organizations to be aware of potential cyber threats. She explained that cyber awareness is essential for businesses to protect sensitive information, mitigate risks, and make informed decisions based on accurate insights derived from ICT tools



5. **Effective use of Online E-resources and E-learning platform for research Publication**: A session on "Effective Use of Online E-resources and E-learning Platform for research publication" was conducted on 2nd May 2022. The session aimed to provide participants with valuable insights and guidance on utilizing online resources and e-learning platforms effectively for their academic and personal growth. The session began with an introduction to the vast array of online resources available to students, including e-books, journals, research databases, and educational websites. Participants were guided on accessing these resources through their institution's library portal and other online

platforms. They were made aware of the extensive knowledge available at their fingertips. Participants were introduced to popular e-learning platforms used in academic settings. They learned how to navigate these platforms, access course materials, engage in online discussions, and submit assignments. The session focused on developing effective searching techniques to find relevant information efficiently. Participants learned advanced search strategies, keyword optimization, and how to filter search results for better accuracy. They were equipped with the skills to conduct targeted and comprehensive online research. Participants gained skills in critically evaluating online sources for credibility, accuracy, and reliability. They learned to differentiate between scholarly sources and non-academic content, ensuring the information they accessed was trustworthy. The session emphasized the importance of using reliable sources for academic research.. Participants were educated on the significance of time management and self-discipline in the online learning environment. The session provided strategies for organizing study schedules, setting goals, and staying motivated while engaging with online resources and e-learning platforms.. The session on "Effective Use of Online E-resources and E-learning Platform" provided participants with valuable insights and practical guidance on utilizing online resources and e-learning platforms effectively. The session covered various aspects, including accessing online resources, navigating e-learning platforms, effective searching techniques, evaluating online sources, online collaboration, and time management.



6. **Research Workshop on Avenues of Different Financial Products** - Mr. Anant Dhabolkar, Expert & Trainer, BSE was invited and he delivered a lecture on Avenues of Different Financial Products with reference to Capital Market Awareness & Introduction to Mutual funds & Financial Planning on 27th June 2022. Mr. Anant is an IT Professional with over two and a haldecades of experience in the IT space. He also holds a Management Degree in Finance and has managed various projects across both, national and international companies. Mr. Anant has close to a decade and a half of experience in the Equity Market across segments such as F&O, primary & secondary markets and Mutual funds. He is also well versed with the current Investment Banking trends. During the session, Mr. Dhabolkar shared valuable insights into different financial products available in the market and their features. He emphasized the research opportunities associated with these products and how they play a crucial role in the financial sector.



7. **Global Exchange Program-** Internal Quality Assurance Cell of PIMSE organized a guest lecture on “Global Exchange Program” and “Global Volunteer” on 26th March 2022 at 11 am through blended mode-Offline as well as on the Zoom platform. We host a series of guest lectures which help students understand the global perspective hence this time a global perspective was thought of for deliberation and Global Entrepreneur was the main theme. Ms. Isha Agrawal, VP-AIESEC was the guest speaker who enthralled the students with her dashing charisma, immense global wealth of knowledge and answered many questions flawlessly that kept the students

mesmerized and glued to the edge of their seats though she spoke on a virtual platform. AIESEC is a global platform for young people to explore and develop their leadership potential. They are a non-political, independent, not-for-profit organization run by students and recent graduates of institutions of higher education. Their members are interested in world issues, leadership and management. Taking on a leadership role while COVID-19 is rapidly uprooting people's lives is no easy feat. In the midst of frequent and existential changes, the only thing we can truly grasp onto is the fact that change is inevitable. There were around 80 plus students who have joined the session from all the courses. The event was successfully organized under the guidance of our In-charge Director, Dr. Porinita Banerjee. The Session was very informative, elating and inspiring. The students were very thankful to Poona institute of management sciences and Entrepreneurship for giving them this wonderful opportunity to attend such an enriching session.



8. **Workshop on “Startup Procedure” for Nascent Entrepreneurs-** Young Indians (Yi) is a movement for Indian Youth to converge, lead, co-create and influence India's future. As an integral part of the Confederation of Indian Industry (CII), a non-government, not-for-profit, industry led and industry managed organization playing a proactive role in India's development process. Formed in the year 2002, Yi has created a platform for young

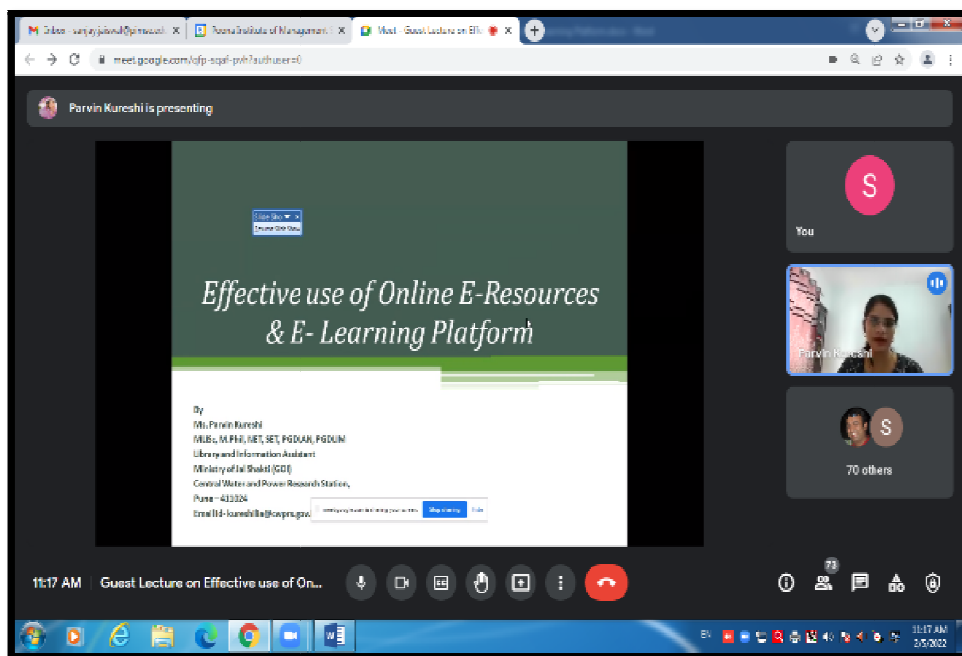
Indians to work towards realizing a dream of a developed nation. It has a growing, inclusive membership across all geographies and demographics with over 4000 + direct members in 57 chapters, 30000 students YUVA member from colleges. The Yi membership includes young progressive Indians between the age group of 21-45 years and comprises of entrepreneurs, professionals and achievers from different walks of life. A session titled "Startup Procedures" for Nascent Entrepreneurs along with MOU signing was conducted by the joint efforts of #Yi-CII (Young Indians- Confederation of Indian Industry) officials and Director Dr. Porinita Banerjee with faculty coordinators of the institute Incubation Centre Dr. Vasimraja Sayed & Mr. Mohd Talha Ahmad along with staff members of Poona Institute of Management Sciences and Entrepreneurship on 10th June, 2022.

With the seminar Hall filled to its maximum comfortable capacity, the session started at 11:30 am with a warm welcome of the distinguished guests, Mr. Bharat Oswal, Mr. Ragheendra Bhat & Mr. Sagar Khandelwal. The speakers had an in depth discussion with the students about the varied verticals of CII Yi Yuva working process and assured to extend full-fledged support for the start-ups and Incubation center at Poona Institute of Management Sciences and Entrepreneurship.



10. Effective use of Online E-resources and E-learning platform for research

Publication- A session on "Effective Use of Online E-resources and E-learning Platform for research publication" was conducted on 2nd May 2022. The session aimed to provide participants with valuable insights and guidance on utilizing online resources and e-learning platforms effectively for their academic and personal growth. The session began with an introduction to the vast array of online resources available to students, including e-books, journals, research databases, and educational websites. Participants were guided on accessing these resources through their institution's library portal and other online platforms. They were made aware of the extensive knowledge available at their fingertips. The importance of effective online communication skills for successful collaboration was highlighted. Participants were educated on the significance of time management and self-discipline in the online learning environment. The session provided strategies for organizing study schedules, setting goals, and staying motivated while engaging with online resources and e-learning platforms. The session emphasized the importance of self-motivation and self-accountability. The session on "Effective Use of Online E-resources and E-learning Platform" provided participants with valuable insights and practical guidance on utilizing online resources and e-learning platforms effectively. The session covered various aspects, including accessing online resources, navigating e-learning platforms, effective searching techniques, evaluating online sources, online collaboration, and time management.

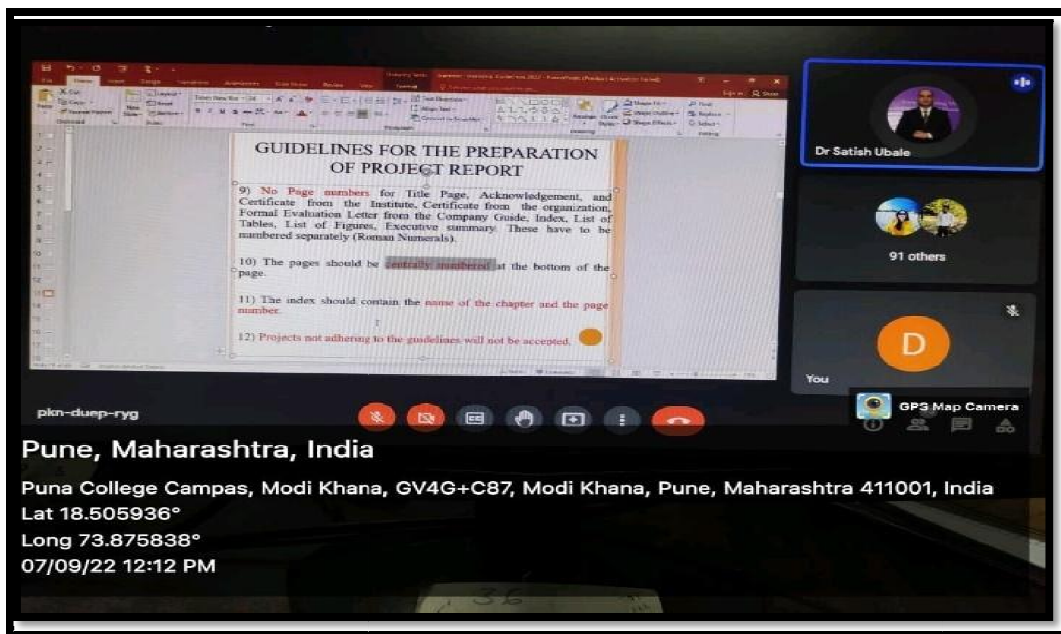


11. **Research Workshop on “How to draft a Research Proposal”** - Research is the backbone of academics. As an academician research is the parallel activity which he/she undertakes to upgrade and update the knowledge of respective domains. The main purposes of research are to inform action, gather evidence for theories, and contribute to developing knowledge in a field of study. To know the unknown, with this motive, PIMSE under the guidelines of UGC formed a Research and Development Cell. The Research and Development Cell aims to nurture research culture in the institute by promoting research in newly emerging and challenging areas of commerce and management. It encourages the faculty to undertake the research in newly emerging frontier areas of social sciences including multidisciplinary fields. This enhances the general research capability of budding sociocrats by way of participating in conferences, seminars, workshops, FDP’s etc. We started by conducting a session on “How to draft a research proposal” on 12th April, 2022. The main idea of the session was to brief the faculty members of the institute about the guidelines necessary for drafting a research proposal. The session also highlighted the key points that are needed for a research scholar to include in the research proposal. The session was exhaustive and it proved a great learning to all the faculties of the institute.



13. **Guest Lecture on “Research Avenues with special reference to Summer Internship Project”**- On 7-9-2022, an online guest lecture on "Research Avenues with special reference to Summer Internship Project" aimed to guide students in understanding research

methodologies and the significance of summer internship projects. The Guest Speaker covered various topics, including an introduction to research methodologies, emphasizing their applications in academic and professional settings. The importance of summer internship projects in bridging the gap between theory and practice was highlighted, stressing their role in allowing students to apply theoretical knowledge in real-world scenarios. The session also focused on selecting research topics and formulating questions aligned with students' interests and academic goals. Additionally, guidance was provided on effectively presenting research outcomes, with tips on clear communication and the use of visual aids. The lecture fostered interactivity, allowing students to ask questions and seek clarifications on research-related queries, resulting in a well-attended and engaging event.



14. Intellectual Property Rights (IPR) Workshop- Incubation centre in the institution that assists entrepreneurs in developing their business and solving problems associated with it, especially in the initial stages, by providing an array of business and technical services, initial seed funds, lab facilities, advisory, network and linkages. The primary role of Poona Institute of Management Sciences and Entrepreneurship as an incubator is to help students by providing resources, access to industry mentors, interactions with other entrepreneurs and perhaps most importantly, patient capital, to get through the survival stage. Under the purview of this incubation center at Poona Institute of Management Sciences and Entrepreneurship, we present to you a session on “Intellectual Property Rights”. Intellectual Property is the product of a person’s intelligence, creativity, hard work, and

skill. This session was conducted by Mr. Raghavendra Bhat of. Mr. Bhat shared his immense knowledge on IPR. He started his address by sharing the 3M story of POST IT and how simple innovations happen daily irrespective of age and education. He said the 3 important principles for any innovation is ideate, create and validate. The session on IPR was insightful as well as discerning. The session was organized by the Research and Development Cell of under the able guidance of our Director, Dr. Porinita Banerjee.

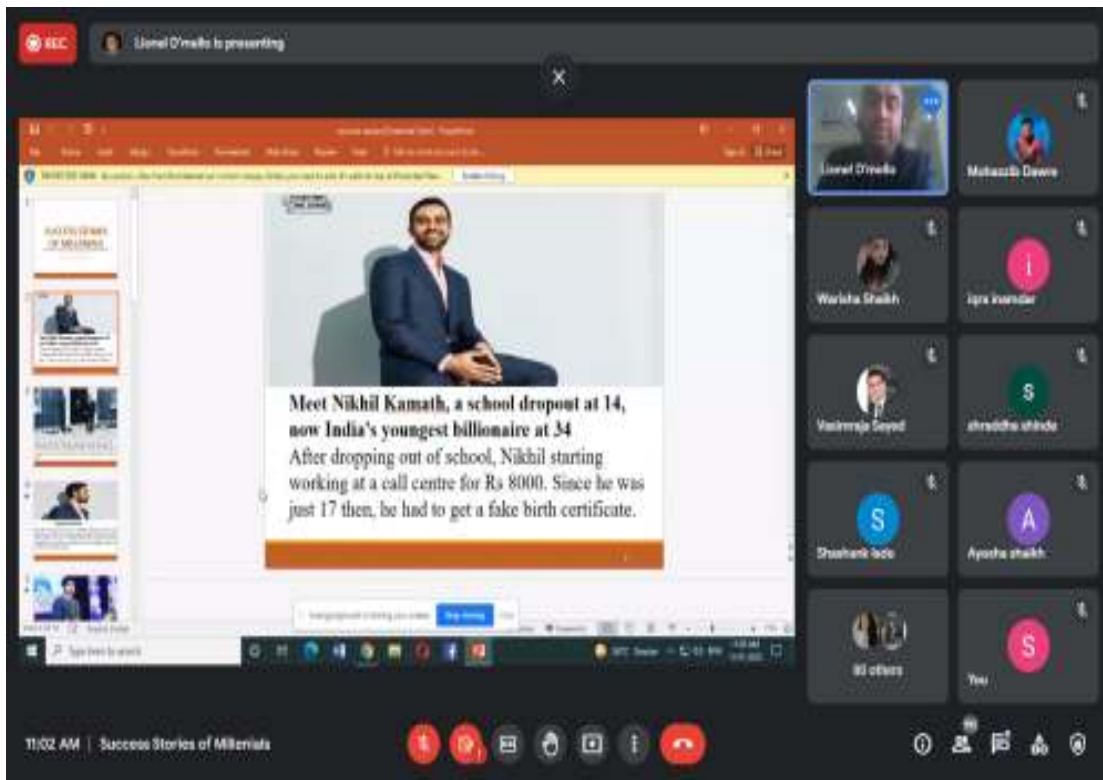


15. Sowing to Growing for Budding Entrepreneurs - An interactive workshop session 'Sowing to Growing for "Budding Entrepreneurs"' was organised by Poona Institute of Management Sciences and Entrepreneurship and chaired and presented by our Chairman, Poona Institute of Management Sciences and Entrepreneurship Committee, Dr. HanifLakdawala. He is putting all his efforts to mentor and provide support for "Promotion of Start Up` amongst students and colleagues. Sir explained that Start up is the backbone of the economy and start up in any domain has the potential to add colours to business world. He emphasized that how tiny ideas if executed well can transform into giant ventures and today's youth holds huge potential, Sir also motivated the attendees to invest money into any business plan and simultaneously should be ready to face the underlying risks and apply corrective actions to mitigate risks. Students also made beautiful and thought provoking posters displaying the practical aspects in marketing and entrepreneurship under the guidance of Dr. Vasimraja Sayed Assistant Professor.Dr. Lakdawala assured

students to provide an eco-system in terms of providing infrastructure and investment support with logical and technical guidance with the establishment of “Startup Lab” and "Incubation Lab". The Students expressed thanks to Dr. Hanif Lakdawala for boosting a sense of business mindset coupled with his support and infusing lots of courage to dynamically transit their start up ideas into illuminating business model carving a place for themselves in the colourful business world.



16. Success Stories of Successful Entrepreneurs- A webinar on "Success Stories of successful Entrepreneurs" was held on 15th January 2022 featuring renowned faculties, Dr. Vasimraja and Mr. Lionel. The webinar aimed to inspire and motivate participants by sharing the success stories of these accomplished individuals. Following the success stories, there was an engaging question-and-answer session. Participants had the opportunity to interact with the speakers and seek guidance on various aspects of success, personal growth, and professional development. The speakers shared their expertise and provided valuable advice to the participants, making the session interactive and enriching. The webinar on "Success Stories" featuring Vasimraja Sir and Lionel Sir was a resounding success. Participants were inspired by the speakers' journeys, gaining valuable insights and motivation to pursue their own aspirations. The session encouraged participants to embrace challenges, develop a growth mindset, and strive for excellence in their chosen fields.



17. .Career Perspectives in Operations: Specialized Counseling Session- Poona Institute of Management Sciences and Entrepreneurship organized a career counseling session titled "Career Perspectives in Operations: Specialized Counseling Session" on 27/7/2021. The session aimed to provide the students with a nuanced understanding of the diverse career possibilities within the field of operations management. Mr. Salil Shaikh, an experienced professional with a rich background in operations took on the role of the esteemed speaker sharing valuable insights with the students. The session covered critical topics relevant to operations management including supply chain optimization, process efficiency and emerging trends in the industry. Mr. Salil's practical approach and real-world examples offered students a glimpse into the dynamic nature of operations roles. The interactive nature of the session allowed students to actively engage with Mr. Salil seeking personalized advice and gaining valuable perspectives on how to carve a successful career path in operations. The participants expressed appreciation for the session's relevance and the practical insights provided by the speaker. The event was a success ensuring students are well-prepared to excel in the diverse landscape of operations management.

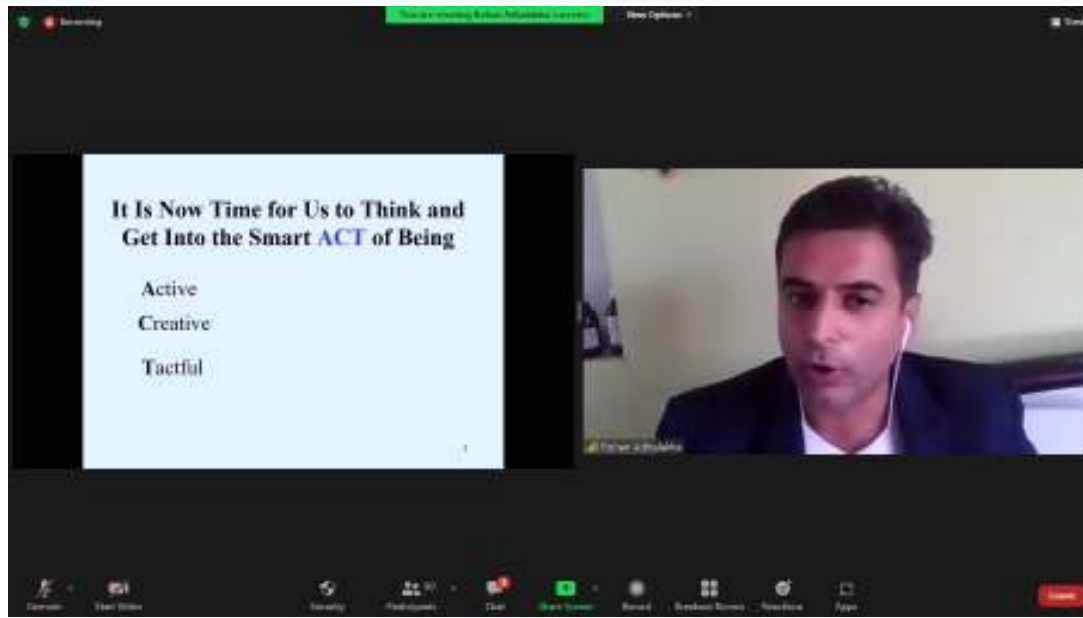


18. Building Your MBA Career Roadmap: An Expert Session with Career Counseling-

Poona Institute of Management Sciences and Entrepreneurship conducted a comprehensive career counseling session titled "Building Your MBA Career Roadmap: An Expert Session with Career Counseling" on 01/08/2021. The session was strategically designed to guide MBA students in developing a robust career roadmap. Ms. Jahanara Pathan, a distinguished professional with extensive experience in career counseling, assumed the role of the esteemed speaker, imparting invaluable insights to the aspiring business leaders. The session addressed key components of building a successful MBA career including skill development, networking strategies and aligning career goals with market demands. Ms. Jahanara Pathan's expertise and engaging communication style fostered an interactive environment, enabling students to actively participate, seek personalized advice, and gain practical insights into the nuances of planning and navigating their MBA careers. The event aimed to empower students with the tools and knowledge needed to make strategic decisions for their professional journeys. The students expressed gratitude for the informative and thought-provoking session acknowledging Ms. Jahanara Pathan's role in demystifying the intricacies of MBA career planning. The students asked their queries and doubts which were resolved by the speaker. The event was concluded with the vote of thanks.



19. Guidance Talk on MPSC Entrance Examination- Poona Institute of Management Sciences and Entrepreneurship organized a session on 6th July, 2021, titled "A Guidance Talk on MPSC Entrance Examination." The primary objective of this session was to provide aspiring candidates with valuable insights and effective strategies to excel in the Maharashtra Public Service Commission (MPSC) Entrance Examination. Mr. Rohan Adhalakha Director-Innovation, ActioHX, the speaker for the session delivered a comprehensive talk offering key strategies and insights tailored to MPSC Entrance Examination preparation. Her expertise and in-depth understanding of the examination structure and requirements resonated well with the attendees. The session covered various facets providing participants with practical guidance on and an in-depth exploration of the MPSC competitive exam. The students expressed their gratitude for the session praising Mr. Rohan ability to simplify the complexities of MPSC exam preparation. Poona Institute of Management Sciences and Entrepreneurship remains committed to organizing such targeted sessions aiming to equip students with the knowledge and strategies necessary to navigate and succeed in competitive examinations with a specific focus on the MPSC Entrance Examination.



20. Going Beyond National Boundaries: Guidance for Overseas Competitive Examination- The report summarizes a session held on January 18, 2022, for MBA, MBA-IT, and MBA-HRD students on "Going Beyond National Boundaries: Guidance for Overseas Competitive Examination." Led by Ms. Vandana Krishnan, President of AIESEC, the session aimed to provide insights for students aspiring to pursue international competitive examinations. Key highlights included the emphasis on global opportunities, effective preparation strategies, cultural sensitivity, and AIESEC's role in facilitating international opportunities. The session was interactive and successful, leaving participants with a broader perspective on international opportunities and a clearer understanding of pathways to success in overseas competitive examinations.

